

## Job Specification: Aftermarket Parts Business Analyst

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### JOB DESCRIPTION SUMMARY

The Aftermarket Parts Business Analyst's main goal is to support the aftermarket parts business by developing and analyzing data to create actionable information that will be used to increase sales and profitability of Morbark's parts sales business. The Analyst's day-to-day responsibilities will include gaining an understanding of historical and future trends in customer demand and using the information to refine inventory stocking levels, as well as improve customer on-time delivery of aftermarket parts and other elements of the business to achieve improved results. The position will answer directly to Morbark's Chief Financial Officer and require frequent communication with Morbark's Director of Parts Sales and Manager of Warehousing and Inventory Control. This person must possess a "whatever it takes" attitude and be a self-starter with the ability to work independently in order to facilitate the smooth transaction of daily activities and to achieve future goals of the Company.

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### REQUIREMENTS

#### EDUCATION

- Bachelor's degree, preferably with a focus on supply chain management

#### EXPERIENCE

- 2-6 years of professional experience, with a significant portion in an inventory or supply chain analysis position; strong analytical skills are required
- General understanding of inventory practices and terms such as "inventory turnover ratio" and "fill rate"
- Familiarity with enterprise resource planning software (such as JD Edwards) and material requirement planning
- Familiarity with bill of materials and routings

#### SKILLS

- Ability to take charge of a project and see it through to completion, often with minimal direction and without constant supervision
  - Excellent communication skills (both written and oral)
  - Proficiency with Microsoft Office (Word, Excel, PowerPoint)
  - Comfort in a manufacturing environment, including the ability to be out on the shop floor, as needed
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### DUTIES AND RESPONSIBILITIES

- Management of aftermarket parts demand forecasting, including the use of enterprise resource planning and material requirement planning software
- Business analysis: supply chain, product cost, and inventory, including routine inspection of aftermarket parts stocking levels to ensure that the correct items are being stocked for customers at levels consistent with the Company's overall inventory strategy

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- Frequent communication with Parts Sales and Warehousing and Inventory Control to assist with inventory shortage resolution and overall part stocking strategy
- Creation and maintenance of Microsoft Excel based reporting that will frequently involve large data-sets
- Any other daily tasks required to support aftermarket parts sales

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**COMPANY OVERVIEW**

Morbark, LLC, based in Winn, Mich., has been innovating and manufacturing durable, high-performance equipment for more than 60 years. Morbark's family of companies and equipment helps customers to process and convert waste wood and other organic materials into sellable end products. The Company and its affiliate brands, Rayco, DENIS CIMAF, and Boxer Equipment, produce a full line of brush chippers, stump cutters, mini skid steers, forestry mulchers, aerial trimmers, whole tree, and biomass chippers, flails, horizontal and tub grinders, sawmill equipment, material handling systems, and mulcher head attachments for excavators, backhoes, and skid steers. Sales and aftermarket support are conducted through a worldwide, authorized dealer network. For more information, please visit [www.morbark.com](http://www.morbark.com)

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**HOW TO APPLY**

To apply for this position, please fill out our online application in the Careers section of [www.morbark.com](http://www.morbark.com).

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**CONTACT**

Human Resources at [jobs@morbark.com](mailto:jobs@morbark.com)